



Stellar Cyber InterSTELLAR Partner Program

Overview

The **InterSTELLAR Partner Program** is simple, flexible and tailored to help you build a pipeline for what Gartner expects to be a top priority budget item in 2023 - XDR.

InterSTELLAR has two distinct levels: **5-STAR** and **STAR**

- Rewarding spiff programs paid to both account team and security architects
- Market Development Funds
- Lead sharing opportunities including Deal Registration
- Partner portal containing library of collateral, sales tools, campaign ideas, and more
- Online Academy for self paced certification and sales training

Our **5-STAR** level is built for partners that want to invest more with Stellar Cyber and our Open XDR platform. This level of investment requires additional certifications and training but these partners naturally receive additional benefits. The good news, all Stellar Cyber partners can achieve **5-STAR** certification.

5-STAR partners unlock access to:

- Shared SDR for target accounts
- White glove enablement team revenue opportunities
- Participation in Stellar Cyber Education Partnership Program
- Participating in Stellar Cyber's TalentHub Program

What Partners Say



"Stellar Cyber's new InterSTELLAR Program provides the training, enablement and flexibility channel partners need to confidently grow and expand their cyber practice." **Don Scott, Director, Emerging Business Group, Advanced Solutions, Ingram Micro**



"Our SLED team has seen momentum in the pipeline as a result of us working together with Stellar Cyber." **Rebecca Reese, Sales Director at Presidio**



"The InterSTELLAR Program helps us deliver world-class solutions and services - it's simple, partner-centric - winner!" **Kelly Leazenbee, Vice President of Strategic Alliances at Sayers**



"InterSTELLAR helps train our people and ensures that we offer real value to our customer base, which in turn means we are seeing faster ROI!" **Jeff Kremer, Manager - Business Development / Partner Management at Pomeroy**

JOIN InterSTELLAR TODAY!

Your customers do not just want to buy a product, they need a partner that can help them solve big problems. By joining Stellar Cyber's InterSTELLAR Program you gain access to everything you need to transform your business and deliver more value to your customers today and into the future.