



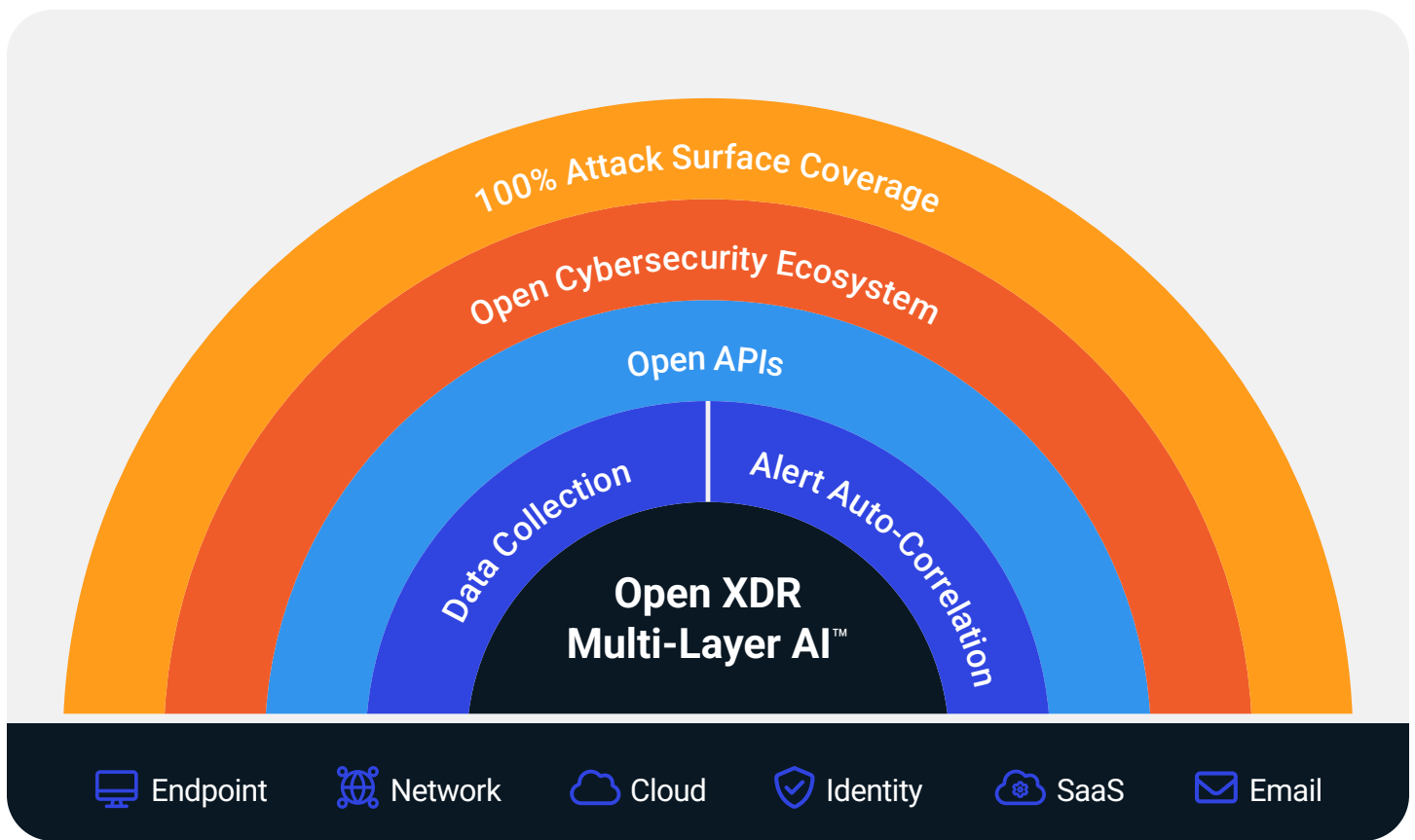
Stellar Cyber and Open Cybersecurity Alliance

Ecosystem Unites Best-in-Class Cybersecurity Solutions
to Help Organizations Supercharge Their Security Operations
with Certified and Verified Integrations

Today, organizations face an onslaught of cyber attacks at unprecedented volumes. Attempting to combat these attacks at every angle, their security technology stacks have become bloated with too many complex and disjointed tools to manage.

On average, organizations and MSSPs juggle between 65 and 70 installed cybersecurity products, making it nearly impossible to administer effectively, creating a noisy sprawl that leads to operational inefficiencies, incomplete threat coverage, dangerous blind spots and increased cyber risk.

Stellar Cyber's **Open Cybersecurity Alliance** helps customers and MSSPs solve the problem of security sprawl by fully integrating our Open XDR platform with nearly every major security product in the marketplace, helping CISOs and security practitioners focus on what matters most - operating their security programs with speed, scale and efficiency.



How Customers Benefit from Open Cybersecurity

Our Open Cybersecurity Alliance was created to meet the needs of our growing customer base looking for more open interoperability between our platform and the rest of their security toolset.

Every technology integration in our open ecosystem is driven directly by customer request, covering critical intersections of the attack surface, including:

- Endpoint detection and response (EDR)
- Identity and access management (IAM)
- Privileged access security (PAS)
- Secure access service edge (SASE)
- Firewall security
- Email security
- Vulnerability management (VM)
- Cloud security
- Infrastructure as a service (IaaS)
- Software as a service (SAAS)

With Stellar Cyber's Open Cybersecurity Alliance, organizations and MSSPs can take advantage of out of the box, turnkey integrations with leading cybersecurity alliance partners.

Integrations can be built via Stellar Cyber's robust open API or via custom built technical integration.

Our Customer First Alliances Approach

Every single technical integration is driven by direct demand from customers and MSSPs, ensuring superb interoperability and immediate value from inception to deployment.

We follow a five step process to ideate, create and rollout net-new integrations to market:

1. Customer requests a specific integration use case if it is not already covered in our alliances program.
2. Stellar Cyber contacts the integration partner to discuss the need and explore possibilities for integration.
3. Together, both vendors work hand-in-hand to layout an integration plan of action (via API mapping or custom connection), create a suite of technical documentation and timeline.
4. Once built, the Stellar Cyber team validates every integration in our custom sandbox using our battle tested quality assurance process to ensure it's market ready and delivers on our promise.
5. Stellar Cyber works directly with the integration partner on a joint rollout, including announcements, customer communications, co-marketing, etc.



"...By participating in the Stellar Cyber Open Cybersecurity Alliance, our joint customers benefit from an open, integrated security ecosystem that enhances their Secure Access Service Edge (SASE) architecture with top-tier detection, response, and automation capabilities...."

– Andy Horwitz

SVP Global Partner Ecosystems at Netskope

Customer Value

Stellar Cyber customers and MSSPs can expect exceptional technical and business value when taking advantage of our robust open ecosystem, maximizing the ROI of their existing security investments with greater visibility, correlation, and response via integration.



High quality integrations: We follow rigorous development standards and product release processes with our integration partners to ensure every certified integration works seamlessly out of the box - no hassles or headaches.



Joint technical support: We offer integrated support resources with our alliance partners, including joint escalation paths and 24/7 support tiers with a single point of contact for all integration related tickets and requests.



Increased efficiency and scale: By integrating our Open XDR powered SecOps platform with other security tools, customers can drive tremendous efficiency and scale, eliminating manual processes and improving visibility across systems.



Smarter security outcomes: Say goodbye to disparate tools and interfaces. Our integrations help customers aggregate and have full scope visibility in one place, and be able to manage detections and respond to threats from a single SecOps interface

"At Mimecast, we are thrilled to join Stellar Cyber's Open Cybersecurity Alliance. The collaboration will empower joint customers to keep ahead of evolving threats with a human-centric approach to mitigating risk."

– Jules Martin
VP, Technology Alliances at Mimecast

Alliance Partner Value

We believe the future of cybersecurity lies in open interoperability with the world's leading cybersecurity products, platforms and solutions. Working together, our Open Cybersecurity Program leads the charge in delivering exceptional openness, cybersecurity success and turn-key business value for joint customers and MSSPs.

Product integration support. All alliance partners gain instant access to Stellar Cyber's bench of technical engineers and integration specialists, along with a host of robust APIs, documentation and access to enablement training resources. Robust QA testing and integration validation underpin our commitment to delivering the best integrated security solutions for our joint customers.

Go-to-market support: Sales, marketing and technical go-to-market teams work hand in hand with our alliance partners and their counterparts to help co-brand, co-sell, generate buzz and market demand for our integrations, resulting in new revenue streams and account exposure.

Join The Open Cybersecurity Alliance

With more than 400 active and certified integrations with some of the top brands in cybersecurity, we are constantly on the lookout for new products, platforms and solutions to join our program to bring the next wave of exciting bleeding-edge security technology to more than 12,000 customers - including 77 of the top 250 MSSPs.

Getting started is easy! Contact our team today to learn more. Contact:

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By shining a bright light on the darkest corners of security operations, Stellar Cyber empowers organizations to see incoming attacks, know how to fight them and act decisively – protecting what matters most. Stellar Cyber's award-winner open security operations platform includes NG SIEM, NDR, Open XDR and Multi-Layer AI™ under one license. With nearly 1/3rd of the top 250 MSSPs and over 12,000 customers worldwide, Stellar Cyber is one of the most trusted leaders in security operations. Learn more at <https://stellarcyber.ai/>.