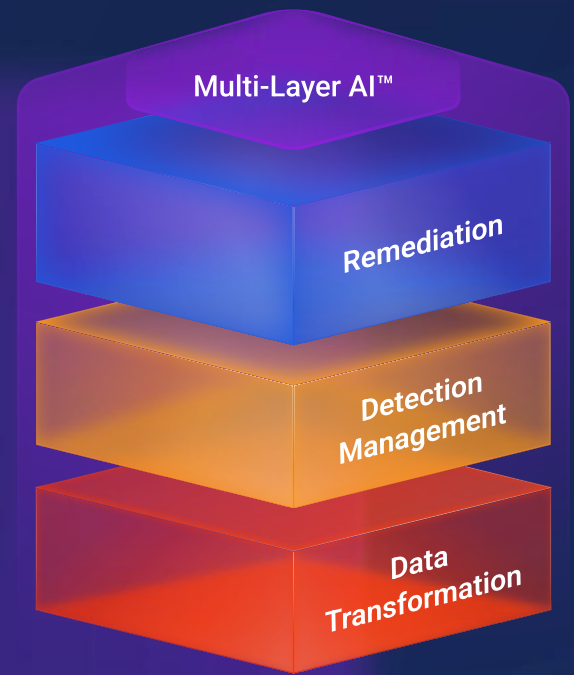




Case Study



# Fujisoft Boosts SOC Efficiency with an Open and Unifying SecOps Platform

## Delivering Faster Incident Resolution and Enhanced Protection Across Managed Services

FUJISOFT, a leading independent system integrator in Japan, provides a wide range of security services, including SOC services for customers across multiple industries. As cyber threats grew more sophisticated and customer environments more complex, FUJISOFT began to experience limitations with its existing SIEM-based approach—particularly around detection coverage, scalability, and operational effort.

After evaluating multiple options, FUJISOFT selected an open and unifying SecOps platform to modernize its SOC operations and better support customer needs. The platform is now a core component of FUJISOFT's SOC services, delivering stronger detection, improved scalability, and the flexibility to adapt to diverse customer environments.

## Before



### Wasted Time

Analysts had to spend a lot of time building threat detection libraries for various products.



### Learning Curve

Expert skill and experience were critical to identifying threats, and learning how to use and manage SIEM products was a challenge.

These challenges increased operational overhead and made it difficult to scale SOC services efficiently while maintaining consistent detection quality.

## With the Open and Unifying SecOps Platform



### Efficiency Gains

Analysts no longer spend excessive time creating and maintaining detection rules across multiple products.



### Automation

The platform automatically hunts for threats, applies response actions, and performs automatic triage using Multi-Layer AI™, improving both detection and response workflows.



### Ease of Use

The intuitive interface allows even less experienced personnel to quickly participate in SOC operations and customer service.



The open and unifying SecOps platform can be used for a wide range of applications and can flexibly respond to customer requests. It also features excellent functions such as correlation analysis and enrichment between multiple products.



— Junichi Nakano, Manager, FUJISOFT INC.

FUJISOFT introduced the open and unifying SecOps platform internally in 2018 and began delivering SOC services using the platform in 2020. Today, FUJISOFT supports customers ranging from small and medium-sized enterprises to large manufacturers, providing end-to-end services that include security tool deployment, network sensor installation, and continuous monitoring and analysis.

Previously, FUJISOFT relied on another SIEM product, but operational effort and scalability did not align with the detection value delivered. In contrast, the open and unifying SecOps platform provided stronger scalability, flexible cloud deployment options, and superior detection across both on-premises and cloud environments.

FUJISOFT also evaluated multiple NDR solutions and found the platform's detection coverage and monitoring range to be superior, leading to its selection as the core detection and response capability for SOC services.



**We had been using an expensive SIEM product for several years, but its operational effort did not match its detection capabilities. The open and unifying SecOps platform is truly versatile, flexible to our customers' needs, and very good at correlation analysis and enrichment across multiple products.**

— Junichi Nakano, Manager, FUJISOFT INC.



## How the Platform Works

The open and unifying SecOps platform automatically normalizes and enriches data from every sensor and security tool upon ingestion. **Multi-Layer AI™** engines then evaluate and group related alerts, identify abnormal user and asset behavior, and generate a prioritized list of contextual incidents. This approach enables faster investigation, clearer context, and more confident response—supporting a **human-augmented autonomous SOC** model.

## Results

Since deploying the platform, FUJISOFT has significantly improved threat detection while reducing analyst workload. Analysts now focus less on rule management and manual correlation and more on investigation and response. The platform's flexibility allows FUJISOFT to support both cloud and on-premises environments, including closed networks where sensors connect via switch mirror ports without requiring changes to existing infrastructure.

As a result, FUJISOFT continues to expand its SOC services with confidence, delivering stronger security outcomes while preserving customer investments in existing tools.

## About Stellar Cyber

**Stellar Cyber's open and unifying SecOps platform delivers comprehensive, unified security without complexity, empowering lean security teams of any skill to successfully secure their environments.**

With Stellar Cyber, organizations move from manual, alert-driven operations to a human-augmented autonomous SOC that identifies, validates, and responds to risk with speed and precision. Customers reduce false positives by more than 80%, improve analyst productivity, and lower operational costs—while retaining existing security investments and gaining measurable improvements in risk reduction and response consistency. The company is based in Silicon Valley.

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